



Member Profiles



All Shore Consultant Inc.

All Shore Consultant Inc. is a national commercial real estate correspondent with major banks, insurance companies and Wall Street based securities groups. All Shore underwrites loans, ranging in size between \$100,000 and \$30 million (higher on an exception basis)—most projects are backed by commercial properties, anywhere in the USA and in some other parts of the world. We are not direct lenders. Through our extensive contacts, we are able to locate the best possible deal to fit your needs. We are business people, not bankers in the traditional sense. We guarantee the most competitive deal in the marketplace, with the speed and professionalism that we pride ourselves for. You will find us to be honest, responsive and creative in our solutions – always striving to deliver the best of service.

All Shore Consultant Inc. approaches each client with one primary goal – to provide the quickest, most effective financing solution for each respective transaction. Our firm gives each client the personalized attention it might expect from a smaller firm as well as the resources and experience that the principals have developed.

All Shore provides extensive knowledge of potential financial, strategic, institutional and private investors; a comprehensive understanding of current lending trends and regulations; knowledge of business and real estate valuation; and market trends and issues.

Our firm gives the client access to financial professionals with extensive experience in transactions of all types – business, real estate, corporate acquisitions and recapitalizations, and product development.

All Shore's Commercial Lending Group consists of a team of experienced real estate finance professionals that commit to close loans quickly.

Since 2000, All Shore's Commercial Lending Group has specialized in originating conventional and unconventional commercial real estate loans for a wide variety of borrowers, including those with difficult to finance property types. It is our mission to provide financing that offers the borrower convenience and confidence other lenders cannot deliver. Our loan origination program consists of short term fixed, adjustable, or hybrid rates and a 10-day quick close program available for income producing property types. Funding varies on the client's ability to meet the program's requirements. Not all properties are eligible for this type of product.

All Shore Consultant is an established originator of commercial real estate loans secured by multi-family, mixed-use, retail, office, restaurant, hotel, motel, bed & breakfast, industrial, warehouse, gas station, convenience store, assisted care living facility, and most other income producing properties.

Give us a call at (516) 746-7910 to help you with your financing needs, or browse our website www.allshoreconsultant.com for more information.



ALL SHORE CONSULTANT Inc.

Edward Jones

Since its beginning more than 132 years ago, the financial services firm Edward Jones has taught buy-and-hold, long-term investing, uncompromising business practices and a cautious approach to market trends. In 2004, the firm has begun operating under new leadership, but with unchanging values.

"I'm proud to say I work for Edward Jones because we've weathered a challenging market without changing one thing about who we are and what we stand for," says IR Sheri Simpson. "Our leadership change won't affect what we do or how we serve our clients, because the values of our firm are shared by all who work here."

Edward Jones Chief Operating Officer Douglas E. Hill, 58, took the reins of the firm as managing partner in January. Only the fourth managing partner in firm history, he succeeds John Bachmann, who led the firm since 1980. "Doug is known and respected by everyone, and he is steeped in the culture of the organization, having played a significant role in shaping the firm's core values," says Simpson. "He has the background and experience to guide our firm as we continue to grow and serve individual investors."

Hill has spent his entire professional career at Edward Jones. He joined the firm in 1968 in the Trading Department. Later that year, he moved to Kansas, where he became a successful investment representative. That experience makes Hill the ideal candidate to lead the firm, since the investment representative is the cornerstone of the firm's business model.

Hill and Bachmann have similar views on how best to meet the needs of the firm's clients. Those views and how they have been executed helped Edward Jones win the praises of its clients, as well

as the national media in 2003. For the sixth year in a row, the firm ranked high on Fortune magazine's annual list of the "100 Best Companies to Work For" in America. These rankings include top 10 finishes for the last five years and consecutive number one rankings in 2002 and 2003. This year, Edward Jones took the number four spot. Edward Jones leaders are particularly proud of the Fortune ranking because a full two-thirds of the scoring process comes from an anonymous employee survey. "When our associates believe in what we're doing, then our clients receive the best possible service and professionalism," Simpson says.

Edward Jones, the only major financial services firm advising individual investors exclusively, traces its roots to 1871, and currently serves more than 6 million clients. The firm offers its clients a variety of investments, including certificates of deposit, taxable and non-taxable bonds, stocks and mutual funds. The largest firm in the nation in terms of branch offices, Edward Jones currently has more than 9,000 offices in the US and, through its affiliates, in Canada and the United Kingdom.

The Edward Jones interactive website is located at www.edwardjones.com. Contact Sheri Simpson at (516) 742-7832. Simpson has a branch office at 190 Willis Avenue in Mineola.

Sheri Simpson
Investment
Representative



Edward Jones

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